## State of Washington

## Office of Insurance Commissioner

2002 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals<sub>(excludes Accident and Health)</sub>

All Dollars in Thousands

|  | NAIC   |     | Direct<br>Premiums | Market  | Direct<br>Premiums | Direct<br>Losses | Loss     |
|--|--------|-----|--------------------|---------|--------------------|------------------|----------|
| Rank Company Name                      | Code   | Dom | Written            | Share   | Earned             | Incurred         | Ratio(1) |
| 1 Farmers Ins Co Of WA                 | 21644  | WA  | \$476,655          | 7.09%   | \$468,466          | \$268,000        | 57.21    |
| 2 State Farm Mut Auto Ins Co           | 25178  | IL  | \$441,211          | 6.56%   | \$434,463          | \$325,478        | 74.91    |
| 3 Allstate Ins Co                      | 19232  | IL  | \$348,711          | 5.19%   | \$353,303          | \$231,768        | 65.60    |
| 4 State Farm Fire And Cas Co           | 25143  | IL  | \$269,010          | 4.00%   | \$258,843          | \$155,664        | 60.14    |
| 5 Pemco Mut Ins Co                     | 24341  | WA  | \$216,468          | 3.22%   | \$210,486          | \$127,044        | 60.36    |
| 6 Safeco Ins Co Of IL                  | 39012  | IL  | \$186,421          | 2.77%   | \$186,766          | \$119,889        | 64.19    |
| 7 Mutual Of Enumclaw Ins Co            | 14761  | WA  | \$177,740          | 2.64%   | \$172,316          | \$120,625        | 70.00    |
| 8 Safeco Ins Co Of Amer                | 24740  | WA  | \$146,947          | 2.19%   | \$149,728          | \$76,664         | 51.2     |
| 9 United Services Auto Assoc           | 25941  | TX  | \$135,682          | 2.02%   | \$132,194          | \$80,622         | 60.9     |
| 10 American States Ins Co              | 19704  | IN  | \$110,085          | 1.64%   | \$100,103          | \$47,075         | 47.0     |
| 11 Allstate Ind Co                     | 19240  | IL  | \$98,346           | 1.46%   | \$93,408           | \$59,295         | 63.4     |
| 12 USAA Cas Ins Co                     | 25968  | TX  | \$90,434           | 1.35%   | \$87,854           | \$56,443         | 64.2     |
| 13 Federal Ins Co                      | 20281  | IN  | \$79,079           | 1.18%   | \$78,049           | \$22,430         | 28.7     |
| 14 Unigard Ins Co                      | 25747  | WA  | \$77,271           | 1.15%   | \$75,026           | \$50,575         | 67.4     |
| 15 St Paul Fire & Marine Ins Co        | 24767  | MN  | \$73,662           | 1.10%   | \$68,558           | \$40,179         | 58.6     |
| 16 Pemco Ins Co                        | 18805  | WA  | \$72,828           | 1.08%   | \$72,094           | \$49,763         | 69.0     |
| 17 Mid-Century Ins Co                  | 21687  | CA  | \$68,724           | 1.02%   | \$68,395           | \$37,476         | 54.7     |
| 18 Physicians Ins A Mut Co             | 40738  | WA  | \$66,137           | 0.98%   | \$65,610           | \$43,433         | 66.2     |
| 19 Geico General Ins Co                | 35882  | MD  | \$65,228           | 0.97%   | \$63,638           | \$44,684         | 70.2     |
| 20 Hartford Underwriters Ins Co        | 30104  | СТ  | \$62,363           | 0.93%   | \$61,862           | \$38,770         | 62.6     |
| 21 National Union Fire Ins Co Of Pitts | 19445  | PA  | \$61,106           | 0.91%   | \$65,094           | \$64,061         | 98.4     |
| 22 North Pacific Ins Co                | 23892  | OR  | \$59,458           | 0.88%   | \$55,793           | \$32,923         | 59.0     |
| 23 Grange Ins Assn                     | 22101  | WA  | \$57,949           | 0.86%   | \$57,993           | \$37,022         | 63.8     |
| 24 American Economy Ins Co             | 19690  | IN  | \$57,615           | 0.86%   | \$56,858           | \$27,780         | 48.8     |
| 25 Factory Mut Ins Co                  | 21482  | RI  | \$55,684           | 0.83%   | \$46,225           | \$2,853          | 6.1      |
| 26 Nationwide Mut Ins Co               | 23787  | ОН  | \$52,804           | 0.79%   | \$54,084           | \$41,154         | 76.0     |
| 27 Glens Falls Ins Co                  | 34622  | DE  | \$51,456           | 0.77%   | \$50,779           | \$34,420         | 67.7     |
| 28 Liberty Mut Fire Ins Co             | 23035  | MA  | \$49,072           | 0.73%   | \$46,275           | \$28,308         | 61.1     |
| 29 Country Mut Ins Co                  | 20990  | IL  | \$45,398           | 0.68%   | \$43,696           | \$28,218         | 64.5     |
| 30 First Natl Ins Co Of Amer           | 24724  | WA  | \$42,241           | 0.63%   | \$44,350           | \$23,335         | 52.6     |
| 31 Continental Cas Co                  | 20443  | IL  | \$40,911           | 0.61%   | \$39,735           | (\$9,569)        | (24.0    |
| 32 Firemans Fund Ins Co                | 21873  | CA  | \$40,664           | 0.60%   | \$40,879           | \$30,016         | 73.4     |
| 33 Government Employees Ins Co         | 22063  | MD  | \$39,552           | 0.59%   | \$38,721           | \$27,642         | 71.3     |
| 34 Progressive Northwestern Ins Co     | 42919  | WA  | \$38,379           | 0.57%   | \$36,998           | \$18,669         | 50.4     |
| 35 Zurich American Ins Co              | 16535  | NY  | \$37,768           | 0.56%   | \$26,713           | \$30,091         | 112.6    |
| 36 Viking Ins Co Of WI                 | 13137  | CO  | \$36,720           | 0.55%   | \$36,433           | \$23,875         | 65.5     |
| 37 General Ins Co Of Amer              | 24732  | WA  | \$36,159           | 0.54%   | \$37,920           | \$22,939         | 60.4     |
| 38 Farmers Ins Exch                    | 21652  | CA  | \$35,892           | 0.53%   | \$32,919           | \$16,125         | 48.9     |
| 39 Mortgage Guaranty Ins Corp          | 29858  | WI  | \$35,062           | 0.52%   | \$35,109           | \$26,388         | 75.1     |
| 40 Financial Ind Co                    | 19852  | CA  | \$33,988           | 0.51%   | \$32,574           | \$20,883         | 64.1     |
| All 578 Other Companies                |        |     | \$2,550,769        | 37.95%  | \$2,408,093        | \$1,461,086      | 61.8     |
|  | Totals |     | \$6,721,650        | 100.00% | \$6,488,405        | \$3,984,097      | 61.4     |

<sup>(1)</sup> Excluding all Loss Adjustment Expenses (LAE)